WATER TRADE MISSION TO LATIN AMERICA

Colombia and Panama

November 29-02 December

Bogota, Colombia

Tuesday, 29th November, 2016

8.00	**Hotel Pickup**
8:30-10:00	**Introductory breakfast meeting with the British Embassy's Department for International Trade-DIT with:** Jeff Glekin, Deputy Head of Mission British Embassy Ramin Hassan, DIT Director and Commercial Counsellor British Embassy Carlos Olanom, DIT Deputy Director Anna Cave-Bigley, International Trade and Commercial Officer British Embassy Camilo Mejía , DIT Trade Adviser ANDI, The National Association of Entrepreneurs in Colombia
10:30-12:00	**Series of workshops with the Ministry of Housing (responsible for water): National strategic overview of key market opportunities**
12:30-13:30	**Lunch roundtable with the Secretary of Environment and Bogota Mayor's office:** Key Water opportunities in Bogotá
14:00-15:00	**Seminar with the CRA, entity responsible for carrying out the delivery of water projects in Colombia:** Implementation of key projects
15:30-16:30	**Seminar with DNP (Similar to UK Cabinet office)**
17:00	**Hotel Drop-Off**
19:00-21:00	**Dinner with potential Colombian associates in the market**

Wednesday, 30th November, 2016

Trip to Popayan to review water projects and meet with key water personnel in Popayan and Cali (Pacific coast)

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Panama City, Panama

Thursday, 1st December, 2016

8.00	**Hotel Pickup**
8:30-10:00	**Briefing Meeting with PROINVEX-Panama Trade and Investment Agency and KPMG's public procurement team.** Venue: Ambassador's Residence
10:30-12:00	**Meeting at the National Institute of Aqueducts and Sewers-IDAAN** Julia Guardia, Executive Director and Adriano Espino, Project Unit Manager
12:30-14:00	**Lunch with Susana Pinilla, Country Manager and Water Sector Lead for CAF-Development Bank of Latin America**
14:30-16:00	**Meeting at the Office for the Sanitation of the City and the Bay (sewage and wastewater authority)** with Tatiana de Janon, Director and Noriel Castillo, Project Planning Manager
16:30	**Hotel Drop-Off**
19:00-21:00	**Networking Reception with private stakeholders and public officials at HMA's residence,** hosted by HMA and Mirei Endara, Minister of the Environment

Friday, 2nd December, 2016

8.00	**Hotel Pickup**
8:30-10:00	**Seminars: The Water Sector in Panama, Costa Rica and de Dominican Republic** Speakers: Manuel Soriano, Executive Secretary of the Ministry of the Presidency-CONADES, Luisa Pastor- DIT Director of Costa Rica, Leonora Dipp- DIT Director the Dominican Republic

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10:15-11:15 **One on One meeting with buyers from Costa Rica and the Dominican Republic**

11:30-14:00 **Workshop: British Skills and Capabilities in the Water Sector**
Audience: CONAGUA- National Water Council
***The National Water Council is a policy entity incorporated to coordinate all government stakeholders in the water sector. Amongst them are IDAAN, the Panama Canal Authority, Ministry of the Environment, Ministry of Health, Ministry of the Economy and Finance and ASEP-the National Authority for Public Services**

15:00-16:30 **Meeting at the Ministry of Health with**
Miguel Mayo, Minister of Health and the Director for Potable Water and Sewage

17:00 **Hotel Drop-Off**

For inquiries contact:

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