

## Reference letter

Dr. Katsura Suzuki, born on January 27, 1962, citizen of Waedenswil and Zurich is employed in our company since 1989 (at Ernst Whinney Zurich) to set up JBG (Japan Business Group) desk, being head of Japan Business Services in Switzerland. As of January 9, 2006 she in our Business Unit Tax and later she moved in our Core Business Services Accounts & Business Development in Zurich.

As of October 1, 2006 she was promoted to Manager and as of October 1, 2007 to Associate Director.

Dr. Suzuki as the head of Japan Business Services (JBS) in Switzerland, she is representing Ernst & Young Switzerland within the market of subsidiaries of large Japanese multinational companies with large Swiss operations or European hubs located in Switzerland. She is also targeting Japanese High Net Worth Individuals that are looking for permanent establishment or similar in Switzerland. Her main responsibilities of the recent duty can be summarized as follows:

- Acquisition of new Japanese and Swiss clients with a focus on the acquisition of TESCM (Tax Effective Supply Chain Management) assignments for Japanese Multinational Companies and PTS (private tax services) for Japanese HNWI's;
- Maintenance of existing Japanese clients for all service lines, including audit, tax and transaction services;
- Organization of business investment seminars in Japan and Switzerland, together with EY Japan and the Swiss Embassy;
- Acting as speaker at universities, associations and companies (held in Japanese and English);
- Collaboration with the JBS leaders of the following countries: Netherlands, UK, Germany and Belgium, also with other European countries and Singapore, HK, Japan.

We got to know Dr. Suzuki as a reliable, flexible and loyal employee with good professional experience. She distinguished herself by her ability to think systematically, analytically and conceptually. These skills enabled her to recognize problems and to perform the duties assigned to her in a very committed and independent manner. Dr. Suzuki is open to new ideas, suggesting solutions or improvements and taking the initiative quickly. She is also tenacious and versatile and copes well under pressure, delivering good work at all times and is able to resolve difficult situations with a good deal of commitment. Dr. Suzuki knows how to set priorities and meets deadlines. She makes decisions, manages multiple tasks and is prepared to take on additional responsibility. She has strong interpersonal skills and a very large personal and professional network in Japan as well as in the Japanese community in Switzerland and demonstrates great personal dedication, even outside the normal working hours.

Due to her friendly, courteous, helpful manner and her confidence, Dr. Suzuki is valued and well-liked among her line managers, clients and colleagues in equal measure. She is a competent sparring partner with a highly professional working style.

Ernst & Young Ltd.



Markus Thomas Schweizer  
Managing Partner  
Accounts & Business Development GSA



Gabriela Schleuniger  
Assistant Director Human Resources

Zurich, 26 August 2010