

CONTRACT MANUFACTURING BUSINESS DEVELOPMENT MANAGER

Grifols International SA, a company that manages and coordinates marketing activities, sales, logistics and markets products through subsidiaries operating in different countries, is looking for a Contract Manufacturing Business Development Manager.

RESPONSIBILITIES

Reporting directly to the IV Therapy Marketing Manager in the Hospital division, will be responsible for:

- Create new business opportunities and further penetrate existing accounts.
- Identify customer needs to which the Company's services, capabilities and industry knowledge provide a better solution.
- Develop strategies and implement actions that will convert customer's to the Company's value proposition.
- Build on existing strategy and implement tactics to expand market presence and market share.
- Lead and drive client business development / relationship management.

REQUIREMENTS

We are looking for a professional with a university degree and expertise in pharmaceutical development, which can provide a solid experience in the areas of marketing, business development and contract manufacturing in pharmaceutical industry, preferably in injectable area.

Having an advanced level of English and being available to travel internationally approximately 80% of the time is a must.

Strategic vision, customer orientation, communication skills, empathy, flexibility and autonomy are skills we value very positively.

OFFERED

Working Timetable: Monday to Friday 9.00am – 6pm (Flexible).

Contract: Permanent.

Position based in Barcelona (Sant Cugat del Vallès).

Compensation: according on experience and knowledge provided.

Social benefits:

- Pension Plan.
- Accident Insurance.
- Service or Ticket Restaurant Dining.