Leadership Training Course Outline

Foreword:

Leadership Development Training has a place of great importance in today's world as leaders are viewed as evolved rather than born. Leaders have been traditionally viewed as "mythological creatures", separate from the rest of humanity and empowered by some mysterious quality that smoothes their path towards inevitable success. However, the modern view is that through patience, persistence and hard work, therefore anyone can become a highly effective leader. The onus is on oneself to believe and make it happen. That is the reason Executive Leadership Training is so highly sought after by all successful companies.

Leadership development comes from within us, in the sense that deeply held values and principles provide the road map for the way we lead, and the way other people respond. Hence it is important that a Leader must first understand and then communicate one's own value systems to other people. It is always the Leader's personal value system that sustains them in their quest, whether they are a person of impeccable morals, or quite disreputable. Hence this is an integral part of management training as it is of critical importance to have self-awareness to lead and manage other people.

The role of a leader starts with a thorough understanding of the team's needs, aspirations and concerns, for which it is important to have excellent listening and facilitation skills.

This **Leadership and Influencing Skills** Training Program will teach you that effective leadership starts with a thorough understanding and congruence of the value systems of all parties.

Learning Outcomes

- Define leadership
- Identify the different leadership types
- Gain an understanding of Situational Leadership (telling, selling, participating & delegating)
- Take a personal inventory
- Get an introduction to Kouzes & Posner
- Become an inspirational role model
- Learn to inspire a shared vision
- Learn to communicate a vision
- Encourage growth & mutual respect
- Learn to share rewards & celebrate accomplishments
- Undertake effective goal setting
- Learn to influence others' perspectives

Course Length

- 2 - day