

Sales Plan

Name: _____ Date: _____

Branch: _____ Manager: _____

My personal income goal for this year is \$_____ or \$_____ per mo.

I want to work _____ hours per week maximum.

I want to take _____ days vacation this year.

A. Personal Production Goals

My volume and unit production goals for the next 12 months are:

	Sales Volume Goal	No. of Units	Commission
Month 1			
Month 2			
Month 3			
Month 4			
Month 5			
Month 6			
Month 7			
Month 8			
Month 9			
Month 10			
Month 11			
Month 12			
Totals			
Averages			