

# Twelve-Month Fundraising Plan

JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
<ul style="list-style-type: none"> <li>▪ Foundation &amp; Grant Research</li> </ul>	<ul style="list-style-type: none"> <li>▪ Winter Ball Fundraiser</li> <li>▪ Foundation &amp; Grant Research</li> </ul>	<ul style="list-style-type: none"> <li>▪ Publish Annual Report</li> </ul>	<ul style="list-style-type: none"> <li>▪ First Round of Full Proposals to Foundations</li> </ul>	<ul style="list-style-type: none"> <li>▪ Foundation Proposal Follow-Up</li> </ul>	<ul style="list-style-type: none"> <li>▪ Carnival Fundraiser</li> </ul>
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
<ul style="list-style-type: none"> <li>▪ Foundation &amp; Grant Research</li> </ul>	<ul style="list-style-type: none"> <li>▪ Foundation &amp; Grant Research</li> </ul>	<ul style="list-style-type: none"> <li>▪ Distribute Individual Donor Reports</li> <li>▪ Second Round of Full Proposals to Foundations</li> </ul>	<ul style="list-style-type: none"> <li>▪ Foundation Proposal Follow-Up</li> </ul>	<ul style="list-style-type: none"> <li>▪ Holiday Dinner &amp; Auction</li> </ul>	