

Early Bird Discount
EUR 300
til 31 July 2018



TSI Congress 2018

27 and 28 September 2018 | Berlin



Register now!

www.tsi-congress.com

Save the Date

Securitisation and Asset Based Finance in Times of Change

Banking regulation, Brexit, FinTechs, digitalisation and block chain technology, green finance and e-mobility, return of the credit cycle and monetary policy reversal – everywhere we look, we see that the future of Europe and the euro are facing radical transformations and winds of change. The finance industry needs to ask what changes these winds are bringing.

The structural transformations in the real economy and finance industry along with the gradual interest rate reversal mean that asset-based finance will gain further economic importance. It is these consequences and changes that we want to examine in detail at this year's TSI Congress.

So prepare for a Congress that reflects the specific questions concerning the future of asset-based finance amid the new regulations and market-policy developments, an opportunity to engage in exciting dialogues between representatives of the finance industry and the real economy, politics and regulators in the context of the important driving forces of our time.

TSI Congress 2018 ... where the community meets!

Keynotes and speakers of note politics, economy and supervisory authorities:



Frank Fiedler
CFO, Volkswagen Financial Services



Hans-Jörg Mast
Leiter Treasury und Finanzierung,
CLAAS KGaA mbH



Werner Steinmüller
Chief Executive Officer Asia Pacific and Member of the Management Board of Deutsche Bank AG



Dr. Thorsten Pötzsch
Exekutivdirektor Abwicklung, Bundesanstalt für Finanzdienstleistungsaufsicht



Dr. Ludger Schuknecht
Abteilungsleiter, Grundsatzfragen und internationale Wirtschaftspolitik, Bundesministerium der Finanzen



Reinhold Vollbracht
Head of Strategic Office „SSM Supervision“, Deutsche Bundesbank



Lothar Binding
MdB, Finanzpolitischer Sprecher der SPD-Bundestagsfraktion



Dr. Gerhard Schick
MdB, Finanzpolitischer Sprecher, Bündnis 90/Die Grünen



Michael Theurer
Mitglied des Deutschen Bundestages, Bundestagsfraktion der FDP

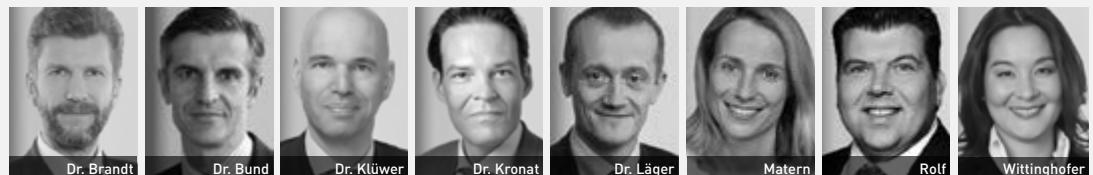
Topic overview

Opening forum

Die Kapitalmärkte zwischen Bangen und Hoffen: Zentralbankpolitik, Protektionismus, Geopolitik und die Zukunft von Euro und Europa



Einerseits läuft es gut in Europa: Die Wirtschaft wächst, nicht nur im Norden sondern auch im Süden Europas, und die Assetmärkte boomen. Doch andererseits mehren sich die Warnungen vor überwerteten Anlagen, fortbestehenden Disparitäten und einem potentiellen Abflauen der Konjunktur. Wie gut ist Europa, wie gut ist vor allem „Euroland“ dafür gewappnet? Was müsste und was kann getan werden um Europa und seine Finanzmärkte sturmfest zu machen?



Dr. Brandt

Dr. Bund

Dr. Klüwer

Dr. Kronat

Dr. Läger

Matern

Rolf

Wittinghofer

Further details online:

» Registration and contact



Wachstumsmarkt Structured Finance & Fintech Special

- Investor Kick-off: EU-capital relief for sustainable investments – “green” paradigm shift in the capital markets?
- Alternative finance – new opportunities and developments in structured finance
- In the mirror of STS and further regulation: What makes an ABS a Green ABS?
- Significant risk transfer – the role of synthetic securitisation in releasing equity for credit institutions and the investor’s point of view
- Brexit – Anforderungen an Verbriefungen und Structured Finance Produkte
- The future of European CLOs after leaving the peaks of 2017 behind
- Debt Funds – eine interessante Option im Bereich alternativer Investments aus Sicht der Investoren
- Aviation – interesting asset for structured finance and securitisation
- Blockchain – Digitalisierung der Verbriefung und die Zukunft von Verbriefungstransaktionen
- Asset Backed Crypto Currency Finanzierungen - Nur ein Hype oder ein weiterer Schritt in die Zukunft?
- Current trends and options under Luxembourg securitisation law
- New challenges for the trustee in SF transactions: Brexit, STS and the like

Congress language

Please note that the Congress language is German. All panels, workshops and supporting programme, that are held in English are marked with a Union Jack.

These events will be conducted in English.

Events marked with this symbol are suitable for both German and English-speaking participants.

Verbriefungen in Deutschland – Fundament für Wachstum der Realwirtschaft

- **CORPORATE SPECIAL: Was bedeuten steigende Volatilitäten und neue Unsicherheit in der Zinsentwicklung für den Corporate Treasurer?** 
- The auto ABS market – backbone of an industry in the era of alternative drive and new usage concepts 
- Die Zukunft der Conduitprogramme unter STS 
- Die Zukunft der Leasingfinanzierung unter der neuen Regulierung 
- Optimierung des Working Capitals mit Supply Chain Finance 
- Strukturierungsvarianten der Forderungsfinanzierung – Zusammenwirken von Factoring und Verbriefung 
- Die künftige Rolle von Fintechs in der Unternehmensfinanzierung 
- Neupositionierung des Corporate-Schuldscheins in Europa 



Further Info on our websites:

-  TSI Fachnews
-  TSI kompakt



Aktuelle Fragen zur Finanzmarktregulierung im Spiegel der Kapitalmarktunion

Aktionsplan Kapitalmarktunion

- STS-Verbriefungsregelwerk für Term ABS und ABCPs – The big picture 
- Level 2 und Level 3 Regulierung: technische Fragen der Umsetzung von STS 
- New Covered Bond regulation in the EU – PROs and CONs and implication for financial stability 
- Kapitalmarktzugang für SMEs – Neupositionierung des Corporate Schuldscheins 

Bestandsaufnahme Finanzmarktregulierung

- Status Verbriefungsregulierung jenseits von STS (LCR, GroMiG etc.) 
- New transparency requirements for securitisations – What is really crucial from the investor's point of view? 
- Basel IV – Strukturelle Auswirkungen auf die Mittelstandsfianzierung 
- Finanzmarktregulierung in Zeiten des Umbruchs
- Impact von IFRS 9 auf die Bilanzierung von ABS und Structured Finance 

Zinswende und Stabilität in Europa unter Brexit

- Sovereign Bond-Backed Securities (SBBS) – Mit der Verbriefung von Staatsschulden aus der Eurokrise? 
- Prudential provisioning backstop for NPL – Southern Europe is closer than you thought 
- Brexit – The implication on European capital markets 



Closing forum

Strukturwandel als Chance: Doch wer finanziert die E-Mobilität, den digitalen Wandel und die grüne Erneuerung?



Der kommende Strukturwandel ist für Deutschlands diversifizierte, gut aufgestellte Wirtschaft eine große Chance. Doch wie passen die Entwicklungen auf Banken- und Finanzierungsseite zu den kommenden Herausforderungen von Digitalisierung und E-Mobilität? Was müsste und was kann getan werden, um die Finanzierung des Umbaus sicherzustellen?

Further details online:

» Registration and contact



Congress language

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Who will you meet at the Congress?

The TSI Congress 2018 has the support of the entire securitisation and asset based finance industry as well as of politics and the business sector. It brings together specialists and management representatives, managing directors, partners and board members from the fields of credit and loan portfolio management, risk management, law and regulation, trade, treasury departments at banks, law firms, auditing companies, rating agencies, service providers and consulting companies as well as investors from Germany and other countries and treasurers from large corporates. As in previous years, many representatives of German business, politics (BMF, BMWi, HMdF) and national (DBB, BaFin) and international supervisory authorities (EZB, EBA) as well as academics working in this field will be taking advantage of the Congress as a platform to exchange professional views and experience. In its eleventh year, the TSI Congress 2018 has now become THE platform where experts and management representatives meet.

Further details online:

- » Congress structure
- » Details of all topics
- » Registration and contact

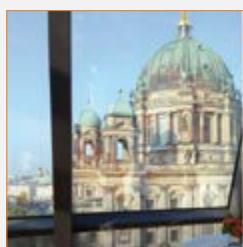


As the real economy, industry and leasing companies use the German securitisation market intensively for refinancing their business, the leading associations as the Federation of German Industries (BDI), the Federal Association of German Leasing Companies (BDL), the German Association of the Automotive Industry (VDA), the Federation of German Wholesale, Foreign Trade and Services (IBGA), the Association of German Treasurers (VDT) as well as the Association of German Chambers of Commerce and Industry (DIHK) support the TSI Congress 2018.

Congress at a glance

The annual TSI Congress has now become firmly established as a key Berlin-based event in the securitisation and asset based finance markets. With more than 80 sponsors, media partners and supporting organisations together with up to 700 delegates, broad participation by, for example, the Deutsche Bundesbank, the ECB, politics, EU representatives, investors, business associations and the press, the 2017 Congress attracted all key market players to Berlin.

Impressions 2017



Round Tables & Business Events

TSI and some sponsors provide an opportunity for expert discussions with guests from business and politics over breakfast or lunch in a pleasant setting. The limited number of participants creates a private atmosphere with plenty of opportunity for an exchange of views between delegates and speakers and chance for you to engage in an intensive dialogue with guests.

- Investor Kick-off 
- Euro Lunch Break 
- Market Special: Round Table 
- "WirtschaftsFrühstück" 

Impressions 2017



Supporting programme

Click here for full details of our supporting programme!



TSI joins forces with some sponsors to provide an extensive supporting programme at the TSI Congress 2018. The success of a congress is partly due to the provision of ample networking opportunities and time to discuss matters with clients in a relaxed atmosphere. TSI's supporting programme, which starts on the evening immediately preceding the congress with a reception given by KfW on 26 September 2018, provides many opportunities to meet clients or to expand personal networks over a glass of wine and light refreshments or on a sightseeing tour.

- KfW Reception 
- Networking Reception 
- Special Wine Evening 
- Exclusive ride in the Aquadom 
- Wine & Cheese Tasting 
- Chill-out and Get-together 
- Visit to the Reichstag 
- Visit to Berlin Tempelhof 
- Tour UNESCO World Heritage site Museum Island 
- Visit to the Pergamon Museum – Highlights 
- Closing Reception 

Impressions 2017



07 Supporting programme

26.09.2018 | from 19.30

KfW premises
on the Gendarmenmarkt

KfW Reception

A separate invitation will be sent by KfW.



KfW

KfW continues the tradition of inviting delegates to a reception at its Berlin branch on the evening preceding the Congress. The exclusive setting gives Congress participants an opportunity to hold informal initial discussions.



27.09.2018 | 18.15–19.30

Conference area and
DomLounge

Networking Reception

All welcome! No prior registration required.



The business part of Congress Day 1 will be rounded off with a small Networking Reception hosted by TSI. You will be able to discuss the day's topics in greater depth or establish contact with others over a glass of wine or beer and a selection of appetisers.



27.09.2018 | 19.30–20.30

Hotel lobby Aquadom

Click here for full details of
our supporting programme!



Exclusive ride in the Aquadom and Wine & Cheese Tasting

All welcome! No prior registration required.



DENTONS

Special for the 12th TSI Congress:

From 19.30 till 20.30 all participants have the opportunity to enjoy the beauty of the Aquadom from inside on a trip to the DomLounge.

Experience the wonder of travelling through

1 million litres of water with glimpses of a beautiful underwater world and join from there a special „Wine & Cheese Tasting“ in the Foyer Alexanderplatz starting at 19.30 as well. All welcome! No prior registration required.



08 Supporting programme

27.09.2018 | 20.00–22.00

Conference area,
room rubin

Wine Evening

Russland – Woher kommt es? Wohin steuert es?

By invitation only



Russland und Putin – nur wenige Themen haben die westliche Welt in den letzten Jahren derart bewegt. Von der Annexion der Krim über die Syrien-Intervention, die amerikanischen Wahlen bis hin zu den aktuellen Schlagzeilen aus UK. Die westliche Welt ist tief enttäuscht, doch ihr fehlt letztendlich auch die Strategie. Man bedauert, dass Russland anders ist und schwankt stetig, wie man damit umgehen soll. Von Wandel durch Handel bis hin zu Boykott und radikaler Abgrenzung reichen die Handlungsoptionen. Doch um ein Land zu verstehen, muss man einen Blick in seine Geschichte und deren interne Bewältigung werfen. „Russland – Woher kommt es? Wohin steuert es?“ lautet daher der Titel des diesjährigen Weinabends und wir freuen uns mit Prof. Dr. Jörg Baberowski einen Vortragsgast gewonnen zu haben, der zu diesem Thema so profund, umfassend und überzeugend sprechen kann wie kaum ein anderer. Der angesehene Historiker gilt als einer der besten weltweiten Experten zum Thema Stalinismus und Entwicklung der Sowjetunion sowie der neueren Geschichte Osteuropas.



Dr Weller

Prof. Baberowski

27.09.2018 | from 21.30

DomLounge,
Foyer Berliner Dom

Chill-out and Get-together

All welcome! No prior registration required.



From 21.30 Congress participants can bring the first day of the Congress to a close in an informal „Chill-out and Get-together“ with a cocktail bar. The hotel's glass-panelled DomLounge with a view over Berlin's fascinating skyline is the ideal location.



Click here for full details of
our supporting programme!



09 Supporting programme

28.09.2018 | 14.30–17.30

Hotel lobby

Visit to the Reichstag

Registration following separate invitation. Limited number of participants!



The Reichstag building is just a few steps from the Brandenburg Gate and is a must for every visitor to Berlin. The Reichstag has been the seat of the German Bundestag (lower house of parliament) since 1999. Almost no other building in Germany is as fully representative of the vicissitudes of German history since the 19th century. The „Evergreen“.



Der Reichstag

28.09.2018 | 14.30–17.30

Hotel lobby

Visit to Berlin Tempelhof

Registration following separate invitation. Limited number of participants!



The heritage-protected building of Airport Tempelhof reflects Berlin's eventful history. It is an expression of Nazi ideology and served as a weapons production site using forced labour in World War II. But Tempelhof is also a symbol of freedom, as the 1948/49 Berlin airlift made the airport world-famous and a legend.



Quelle: Tempelhof Projekt GmbH
www.thf-berlin.de

28.09.2018 | 14.30–17.30

Hotel lobby

Tour UNESCO world Heritage site Museum Island

Registration following separate invitation. Limited number of participants!



Tour of Berlin's Museum Island with its unique complex of buildings, visit to the Altes Museum, the Neues Museum and the Pergamon Museum. Highlights of the tour: gods of antiquity in the Schinkel Rotunde, bust of Nefertiti, monumental architecture from Babylon.



© Staatliche Museen zu Berlin
Bernd Weingard

28.09.2018 | 15.00–17.00

Hotel lobby

Visit to the Pergamon Museum – Highlights

Registration following separate invitation. Limited number of participants!



The tour traces the footsteps of 2,500 years of human history, along the Processional Way of ancient Babylon to the Market Gate of Miletus to the early Islamic Mshatta Façade, ending in the 17th century Aleppo Room. The symbols, forms and colours of these architectures are still impressive.



© Staatliche Museen zu Berlin
Pergamonmuseum, Achim Kleuker

28.09.2018 | 17.00–18.30

Terrace HEat

Closing Reception

All welcome! No prior registration required.



The two days of the Congress will be brought to a close with a reception on the terrace of the Radisson Blu Hotel with a small flying buffet and a glass of wine or a cool beer and an opportunity to talk to investors, issuers and originators.



Our partners and sponsors

As on 25 June 2018

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In addition, the Congress is supported by

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VERBAND
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Registration

TSI Congress 2018

Securitisation and Asset Based Finance in Times of Change

Date

27 and 28 September 2018

Organised by

True Sale International GmbH (TSI)

Mainzer Landstrasse 61, 60329 Frankfurt am Main

Venue

Radisson Blu Hotel, Berlin

Karl-Liebknecht-Strasse 3, 10178 Berlin, Germany

Please send the completed registration form by fax or download the form and send the completed PDF file by email. Once your registration has been received, you will receive a letter of confirmation and an invoice. The registration is subject to our [General terms and conditions](#).

Many Thanks!

[Register](#)

May we keep you up to date? (Please tick accordingly)

I agree that TSI may send me email alerts containing information about future TSI events. My data will be processed in compliance with the new German Federal Data Protection Act (BDSG) and the European Union General Data Protection Regulation (GDPR) and will be stored for the duration of the business relationship. I may revoke this consent at any time without stating any reasons; my notice of revocation to TSI does not have to be in any particular form.

Conditions of participation

The regular participation fee for the two-day Congress including lunch, snacks, soft drinks and Congress documents is EUR 2,290 plus VAT. If you register by 31 July 2018, you will be given an early bird discount of EUR 300. Participation in all Round Tables & Business Events as well as the supporting programme is also included but separate registration is required for certain events (indicated in the programme). A replacement delegate may, of course, be sent.

Data protection

My data will be collected, processed and used by True Sale International GmbH (TSI) for registration (including for lists of participants on the webpages of the Congress in the closed area for participants) and in this context will also be forwarded to third parties who are contracted in connection with the realisation of the event and who are required to comply with the European Union General Data Protection Regulation (GDPR), especially the technical-organisational measures pursuant to Art 32 GDPR. Please note that photographs taken at the event will also be used for publications on the internet and in printed media after the Congress.

The protection of your personal data is important to us. All data will be transmitted by TSI through a secure connection and will be protected from unauthorised third party access by modern encryption technology.

YES, I would like to take part in the TSI Congress 2018 on 27 and 28 September 2018 at Berlin.

- | | | |
|--------------------------|---|------------|
| <input type="checkbox"/> | Standard participation fee p. p. | EUR 2,290* |
| | Early bird rate | EUR 1,990* |
| <input type="checkbox"/> | 25 % reduced participation fee p. p. | EUR 1,720* |
| | Early bird rate | EUR 1,420* |
| <input type="checkbox"/> | Non-Financial Corporate participation fee p. p. | EUR 790* |
| | Early bird rate | EUR 490* |

* Plus 19% VAT

Participant's address/Billing address

Dr/Mr/Ms/First name/Surname
Company
Position
Department
Street
City and postcode
Tel/Fax
Email address
Place and date, Signature
Billing address (if different)

I would like to pay the participation fee by bank transfer.

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Your contact person

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