

SALES PLAN

Company Name

FORECASTED REVENUE

	Units sold annually	Average price per unit	Annual revenue per product
Product 1	250	125.00	31,250.00
Product 2	430	100.00	43,000.00
Product 3	210	65.00	13,650.00
Product 4	540	25.00	13,500.00

TOTAL OF FORECASTED REVENUE

101,400.00

COST OF GOODS SOLD

	Expected gross margin	Annual cost of goods sold
Product 1	30%	9,375.00
Product 2	25%	10,750.00
Product 3	25%	3,412.50
Product 4	30%	4,050.00

TOATL COST OF GOODS SOLD

27,587.50

ANNUAL MAINTENANCE, REPAIR AND OVERHAUL

Factor (%) on capital equipment

ASSET DEPRECIATION

Number of Years

TAX

Annual Tax Rate

INFLATION

Annual Inflation Rate

PRODUCT PRICE INCREASE

Annual Price Increase

FUNDING

Loan Amount	50,000.00
Annual interest rate	5.00%
Term of loan (months)	60
Monthly rate	76.95%
Payment	0.00
Total Amount Payable	0.00