

## **JOB DESCRIPTION OF CEO IN 3 DIFFERENT SECTORS**

### **CEO (Chief Executive Officer) Automotive Industry**

#### **Job Description**

Managing entire operations of 8 to 10 plants at different location in the Country. (Production, Quality, Maintenance, Plant Engineering, Innovation, Purchase, Finance & IT, HR, Supply Chain, Sustainability etc)

**Industry:** Automobile / Auto Ancillary / Auto Components

**Functional Area:** Top Management

**Role:** CEO/MD/Director

**Report to:** board of directors

**Experience:** 20 to 25 yrs.

#### **Desired Candidate Profile**

Education: (UG - B.Tech/B.E. - Mechanical) OR (PG - CA) AND (Doctorate - Any Doctorate - Any Specialization, Doctorate Not Required) Must be B.E./B.Tech in Mechanical from a reputed Institute. Also CA can apply if handled overall operation of minimum 5 to 6 plants from the Automotive/Automobile Industry.

MBA BE/ BTech

#### **JOB SUMMARY**

Provide leadership to position the company at the forefront of the industry. Develop a strategic plan to advance the company's mission and objectives and to promote revenue, profitability and growth as an organization. Oversee company operations to insure production efficiency, quality, service, and cost-effective management of resources.

To provide strategic direction for the growth in the different verticals connected with the automobile industry like new vehicles sales, service, parts, used cars & TBA for the organization operations of a large business group.

#### **Major Responsibilities**

1. Provide leadership in the development of the organization's Vision, Mission and Goals.
2. Convert Vision into specific actionable Strategies, Plan, Policies and Budgets for development of Auto Sector Skills as per the expectations of the Board.
3. Ensure the development of Plans, Priorities, Performance Measurements, Management controls and Critical Success factors.
4. Review approved plans and budgets as part of the planning and budgeting cycles and present recommendations to the Board of Directors and/or the appropriate committees.
5. Propose agendas for the Board of Directors reflecting Issues, Opportunities and Priorities.