1850 Towers Crescent Plaza, Tysons Corner, VA 22182

RESELLER SALES ORDER CONTRACT/QUOTE #

Reseller: Company Name

Customer: Company Name

Certification. You certify that the customer listed above has purchased the products and services listed on the attached Exhibit A from you.

Master Agreement. This order is governed by a master agreement currently in effect between you and us that grants you the right to resell our products or services ("Master Agreement"). This order is effective on the date of the last signature below ("Effective Date") and is the complete agreement for your purchase; it may only be modified by another document signed by both of us.

ACCEPTED AND AGREED TO BY:

MicroStrategy _____ (We/Us/Our)	**Reseller: _____ (You/Your)**
_____	_____
[Signature]	[Signature]
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

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END USER AGREEMENT CONTRACT/QUOTE

Customer: Company Name

Reseller: Company Name

Thank you for choosing MicroStrategy and our innovative analytics and mobility offerings to serve your business needs. We look forward to working with you.

Certification. You certify that you have purchased the following products and services from the MicroStrategy-authorized reseller listed above:

Analytics Software	DSI: _____		
SKU	Description	License Type	Qty
82306	Client - Reporter Perpetual License 10	Named User	10
82364	Server - Reporter Perpetual License 10	Named User	10
Technical Support Services			
SKU	Description		Qty
30117	MicroStrategy Technical Standard Support (Net) First Year		1
Education Services			
SKU	Description		Qty
40534	Perennial Education Pass		2
40535	Training Unit		30

License. We grant you a license to the products listed above according to the terms of the Master Agreement. Subject to those terms, this license commences on the date we deliver the products to you and is perpetual, unless a term license is listed above, in which case the term of the license is one year.

Technical Support. Standard technical support for perpetual licenses will automatically renew with us according to the Master Agreement.

Marketing. Each party has the right to issue a mutually-agreed press release that includes a quotation from one of the other's senior executives. Each party grants the other the right to use its name and logo in public communications, on websites, in presentations, in marketing collateral and at marketing events.

Master Agreement. This agreement is governed by a master agreement currently in effect between you and us or if one does not exist, by the Software License Terms and Conditions listed at http://www.microstrategy.com/licensing on the Effective Date ("Master Agreement") and, for education services, also by the education terms listed at http://www.microstrategy.com/licensing on the Effective Date. This agreement is effective on the date of the last signature below ("Effective Date") and is the complete agreement between you and us related to your purchase; it may only be modified by another document signed by both of us.

ACCEPTED AND AGREED TO BY:

MicroStrategy _____ (We/Us/Our)

_____
[Signature]

Name: _____
Title: _____
Date: _____

Customer: _____ (You/Your)

_____
[Signature]

Name: _____
Title: _____
Date: _____