

Invoice To

Accounts Payable
11 by Seventeen
2538 22nd Street Suite A4
Opa City WI 54956

Invoice Date: 6/11/2013
Invoice #
Purchase Order # 123456
Our Job # 10138-13
Sales # 01
Customer # 36805
RFE Date: 5/6/2013

Invoice Content

90,000 JOBZ! Web Site Example Job. "Commercial" Work Type. Part# 113-0023-A
8 page plus cover brochure with flap on inside back cover

Versions Label this field anything you like, and enter whatever you need to, depending on the job. This is part of the specifications and appears on all subsequent workflow documents.

90,000 Copies as quoted @ \$102,466.00

Customer Alterations per memo 5/2/2013 to Paige Turner \$900.00
+ Option one of 3 \$195.00
Opt to Total w Options \$180.00
(+ Option 3) Freight \$400.00

+ Mailing \$777.00

Subtotal \$104,918.00

Freight \$300.00

Tax \$8,918.03

Invoice Total \$114,136.03

Bill Freight?

Freight Additional

Taxable?

Yes

Terms of sale: Net 30

Commission	Cost & Profit
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Commission Basis	ETC	2.00%	Rate	
Estimate	93,151.00			Matl & Purch \$17,374
Base Sell	102,466.00	110.0%		Total Cost \$95,014
Markup	9,315.00			Invoice \$104,918
				Gross Profit \$9,904
				Net Profit \$2,939
= Net to Customer	102,466.00			Cost Go In 110.00%
AC's Written	700.00			Cost Come Out 110.42%
+ AC's Charged	900.00			
AC Markup	200.00			
Mailing Cost	575.00			
+ Mailing Charged	777.00			
Mailing MU	202.00			
+ Overs	0.00			
= Invoice Subtotal	104,918.00			
+ Add'l Items Commission	57.50			+ Add'l Items
= Commission Base Amount	6,864.56			\$195.00 10.0%
+ Bonus	100.00			\$180.00 10.0%
				\$400.00 5.0%
= Total Commission	\$6,965.00			
= Percent Of Gross	6.6%			

Comments

This document wraps up the way the job was quoted, and the way the sales rep expects to be paid. Most commission plans can be accommodated in JOBZ!