Pan Pacific International Holdings Corporation
(Former : Don Quijote Holdings Co., Ltd.)
Koji Ohara, President and CEO
（Ticker：7532、First Section, Tokyo Stock Exchange）
Information disclosure：Mitsuo Takahashi, CFO
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April, 10, 2019.

Monthly Sales Report (Flash number)

Fiscal year ending June, 2019.　Don Quijote Co., Ltd.

Don Quijote Co., Ltd.		Calendar Year 2018						1H	Calendar Year 2019						2H	Full Year
		July	August	September	October	November	December		January	February	March	April	May	June		
Comp. Stores	Sales	100.0%	101.4%	103.5%	100.4%	100.5%	98.8%	100.6%	99.7%	101.6%	104.1%	%	%	%	%	101.0%
	Customer Traffic	98.9%	99.9%	98.6%	101.7%	99.6%	97.7%	99.3%	99.7%	100.5%	102.2%	%	%	%	%	99.8%
	Average Spending	101.2%	101.5%	105.0%	98.7%	101.0%	101.1%	101.3%	99.9%	101.0%	101.8%	%	%	%	%	101.2%
	Store count	288	291	283	291	294	299	299	301	301	301					301
	Holiday count gap(day(s))	(1)	(1)	2	(1)	(1)	1	(1)	0	0	1					0
All Stores	Sales	104.1%	105.9%	108.4%	104.9%	104.4%	102.6%	105.0%	103.1%	105.9%	108.6%	%	%	%	%	105.3%
	Home Appliances	98.4%	101.0%	109.2%	102.0%	100.8%	101.3%	102.6%	102.0%	104.2%	106.1%	%	%	%	%	103.1%
	Household Goods	106.0%	107.1%	107.8%	107.4%	104.7%	103.6%	106.1%	103.8%	105.8%	107.8%	%	%	%	%	106.0%
	Foods	109.0%	102.9%	109.2%	110.2%	109.0%	108.3%	109.6%	108.4%	109.1%	113.7%	%	%	%	%	109.9%
	Watches & Fashion	100.9%	102.9%	109.2%	97.2%	100.4%	96.9%	100.6%	95.5%	101.6%	104.3%	%	%	%	%	100.5%
	Sporting & Leisure	96.4%	100.7%	99.1%	99.2%	99.3%	96.4%	99.1%	100.7%	103.8%	103.0%	%	%	%	%	99.9%
	Others	99.8%	98.8%	103.7%	103.1%	102.3%	98.2%	101.2%	101.2%	103.3%	105.0%	%	%	%	%	101.8%
	Store count	314	319	320	321	324	325	325	326	326	327					327
	Store count (Last Year)	294	293	294	296	301	303	303	304	304	306					306

<Don Quijote Co., Ltd.>

1．Temperature fluctuated throughout the month. There was little rainfall with long sunshine hour. Temperature dropped after cherry trees were full bloomed.

2．Daily necessities including food and consumables took the lead for domestic consumption. There was one Sunday more than last year which gave a positive impact on SSS.
Contribution of customers from ASEAN cuntries became increasingly high. Tax-free sales in March hit an all-time high mainly with consumable items.

3．Sales trend by product category :
Home electronics : Smartphone accessories, gaming consoles and POSA cards were strong. Drop in temperature accelerated the sales for seasonal appliances.
Miscellaneous household goods : Daily consumables such as hair care items and bath items made a high growth. Kitchen items were good. Cosmetics and pharmaceutical items were contributors.
Foods : Processed as well as daily delivered food such as milks and eggs were strong. Alcoholic beverages, drinks and snack were boosted by cherry blossom viewing season.
Watches & Fashion goods : Bags including suitcases and sporting wear were robust. Color contact lenses became popular.
Sporting & Leisure goods : Japanese souvenior and toys were good.

4．New store openings in April : "Don Quijote Dotombori Kitakan store" in Osaka will be opening 18, "MEGA Don Quijote Kouga Minakuchi store" in Shiga pref will be opening on 25, and "MEGA Hadano store" in Kanagawa pref. will be opening on 26.
Store closure in March : 6 stores were closed on March 31. "Don Quijote Center Kita ekimae store","Picasso Kounandai store","Picasso Noukendai ekimae store","Picasso Omiya nangin store","Picasso Shinozaki ekimae store","Picasso Nishiwaseda store" were closed.

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April, 10, 2019.

Monthly Sales Report（Flash number）

Fiscal year ending February, 2020.　UNY Co., Ltd.

UNY Co., Ltd.		Calendar Year 2019						1H	Calendar Year 2019				Calendar Year 2020		2H	Full Year
		March	April	May	June	July	August		September	October	November	December	January	February		
Comp. Stores	Sales	102.1%														102.1%
	Customer Traffic	100.9%														100.9%
	Average Spending	101.1%														101.1%
	Clothing	102.4%														102.4%
	Household Goods	105.0%														105.0%
	Foods	101.5%														101.5%
	Store count	177														177
	Holiday count gap(day(s))	1														1
All Stores	Sales	98.7%														98.7%
	Store count	182														182
	Store count (Last Year)	192														192

UD Retail Co., Ltd.															
Store count (All stores)	10														10

※MEGA Don Quijote UNY, and Don Quijote UNY stores format Operator

<UNY Co., Ltd.>
(Sales overview in March)
All product catrgories, clothing, household goods and foods beat last year's sales. Household goods took the lead as sales for home appliances and furnitures were strong.
(Details)
Sneakers and inner wear were two biggest earners in clothing segment.
Beddings and home appliances such as hair dryers grew fast in household goods segment.
Strong fresh food and processed food were more than offset the soft vegetable sale in food segment.

<UD Retail Co., Ltd.>
Conversion stores in March: 1 store
Conversion stores in April : 3 stores
Piago Imasaki store in Shiga pref, Piago Fuji chuo store in Shizuoka pref. and Piago Kibuki store in Aichi pref. will be converted at the end of April.

*Monthly sales for UNY closed its book every 20th of the month until November 2018. Book closing date changed to the end of the month from December 2018.
*Pan Pacific International Holdings Corporation took over 100% share of UD Retail from UNY on February, 28, 2019.