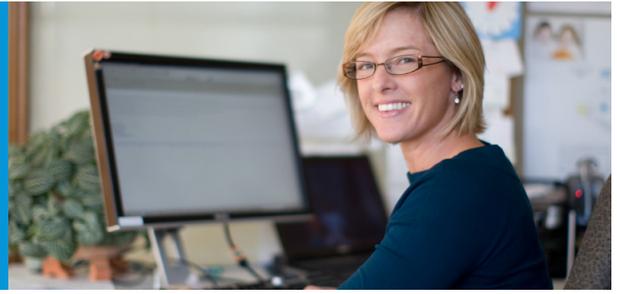


Bid Management with the Appia® system



Secure bid management and thorough bid analysis for all of your capital improvement projects

Are you ready for less paperwork, more bidders, increased competition and easier bid management? In an effort to reduce costs and improve efficiency, agencies are discovering the need for electronic bid management systems. The Appia® system provides comprehensive and secure bid management tools that allow agencies to streamline bid management and improve bid analysis.

Bid submission with the Appia system works with an agency's needs and capabilities, making the move to an electronic bid management system easy. The Appia system offers three options for accepting bids: traditional paper bids, a CD containing the bidding documents for uploading electronically, or true Internet bidding via integration with the Bid Express® service. For all three methods, bidders use simple bid preparation software called Expedite Bid™ to prepare a bid in minutes. As an added bonus, the Expedite Bid software ensures bid accuracy for all bid submissions by bringing across quantities automatically, calculating

item prices and checking bids for completeness prior to submission. Once bids are opened by the Appia system, bid data is easy to analyze, with comprehensive bid analysis tools that are available in real-time.

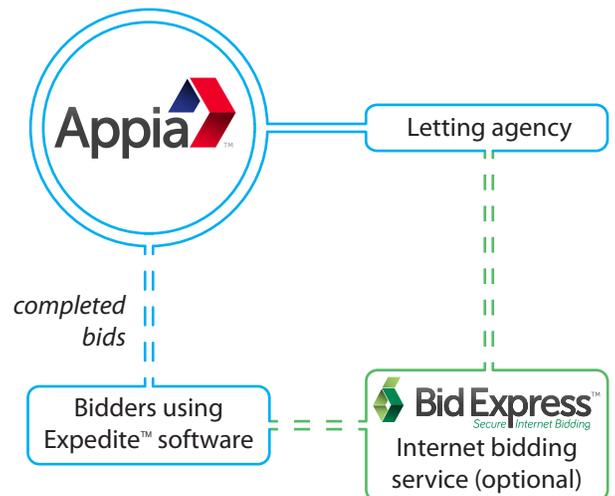
The Internet bidding option using the Bid Express service provides even more convenience to both the agency and bidders. The Bid Express service is a two-way online bidding information service - publishing bid-related information to the bidding community, and allowing online, secure, sealed and digitally-signed bid submission. After submitting a completed bid via the Internet, bidders can watch in real-time as bid results are posted.

Engage the bidding community with enhanced bid management tools and a smoother bidding process. Add an Internet bidding option for even more flexibility. Throw out errors and ensure that the awarded bid is the correct bid.

Key benefits:

- Provides multiple bid submission options - CD, paper, Internet
- Allows contractors to submit electronic bids for true paperless bidding
- Validates all bids with automatic error checking prior to bid submission
- Provides textual and graphical bid analysis tools for easier comparison to the Engineer's Estimate and other bidders
- Standardizes data and reports
- Scales to item-based projects of all sizes
- Configurable to meet your organizational business requirements
- Accompanied by world-class customer support
- Available anytime, anywhere
- Interfaces with the Bid Express service, a market-leading Internet bidding service
- Also available: Estimation and Construction modules

Bid Management data flow



"Appia's bid tabs and intuitive, graphical bid analysis feature allow for quick decision-making during the award process. Additionally, the ability to capture historical data dynamically, once bids are received, helps ensure that the estimation process stays current."

"Implementation went very well. Appia was easy to learn and use, and we were able to put the product into production immediately after the training."

Greg Day, Project Controls Engineer
Consultant for Jacksonville Transportation Authority
Jacksonville, Florida

Bidder

- Bid preparation

Agency

- Proposal generation
- Bid analysis and award

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