Commercial Account Executive

Job description

Campion Insurance is seeking to recruit high potential Commercial Account Executives for our Dublin, Mullingar and Cashel offices. (The role will be to develop new commercial business as well as looking after an existing portfolio of clients in those areas), together with achieving cross sales to both the life & pensions and health arms of our business. The ideal candidate will be an energetic, motivated and disciplined individual with a positive can do attitude.

Key responsibilities will include:

- Achieving New Business Targets
- Managing existing client relationships, policy retention targets
- Generating leads through cross selling to Life & Health
- Delivering Excellent Customer Service
- Maintaining the highest compliance standards

A comprehensive training programme has been developed for suitable candidates.

Successful candidates will have on target earnings in excess of €35,000.

This role is for candidates who want to grow a substantial account and have capacity to increase their earnings in line with the growth of the account (to year 5 on target earnings €60k)

Desired Skills and Experience

Ideally 1 to 2 years' experience in broker's office selling commercial insurance products.

RELAY experience an advantage.

Proficient in Microsoft applications (word, excel etc.)

Interested candidates should submit their application and CV to :

Ann Keogh, Head of HR, Campion Insurance.

Email to akeogh@campionins.com

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Directors: P. Kenny (Chairman), J. Campion, M. Campion, D. Cullen, B. Roberts, P. Scott, J. Kelly, S. Gillmor, S. Moloughney, K. Jones, R. Tyrrell, L. McGovern, J. McCarthy. Registered office: Otter House, Modern Plant Building, Naas Road, Dublin 22. Company registration no. 269654. Campion Insurances Ltd t/a Campion Insurance is regulated by the Central Bank of Ireland. For further information please visit: www.campioninsurance.ie

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