



## BUSINESS PARTNERSHIP LEVELS

SARASOTA ACADEMY OF THE ARTS  
4466 Fruitville Road, Sarasota FL 34232  
Phone: 941.377-2278 FAX: 941-404-4492

Year Partnership Began: \_\_\_\_\_

Current School Year: 2019-2020

School Board of Sarasota County

**Not only can businesses benefit schools...  
Schools can benefit businesses**

- In-Kind Donation (from a local business)
- Family Directory Listing (FREE for SAA Families)
  - A Listing of your business on the SAA Website
- Rising Artist Partnership \$100
  - Distribution of approved flyers (annually in the Fall)
- Apprentice Artist Partnership \$250
  - Business Partner Listing on the SAA Website
  - Announcement on social media
  - Opportunity to exhibit business on Career Day

- Master Artisan Partnership \$500
  - School Improvement Plan Partner
  - Business Partner Listing on the SAA Website
  - Announcement on social media
  - Plaque for the current school year
  - Opportunity to exhibit your business on Career Day
  - Recognition during School Advisory Council
  - Ongoing relationship for your business to participate in various school activities and functions that support the current year's school improvement goal

## PARTNERSHIP AGREEMENT

Business/organization: \_\_\_\_\_

Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Program Contact: \_\_\_\_\_ CEO/Owner: \_\_\_\_\_

Position: \_\_\_\_\_ Estimated volunteer hours this year: \_\_\_\_\_

*Please check the appropriate items below:*

### BUSINESS COMMITMENT

#### Student Achievement

- Tutor/Mentor
- Student Incentive/Recognition
- Career Day
- Classroom Speaker
- Judge Student Events

#### Resources

- Fundraising Assistance
- Program Sponsorships
- Use of Business Facilities
- Donation of equipment/supplies/services
- Technical Assistance
- Facility Improvements
- Cash Donation

#### Teachers

- Curriculum Assistance
- Teacher Appreciation
- Provide Workshops

#### School Governance

- SAC Member

#### Donation:

- \_\_\_\_\_
- \_\_\_\_\_

### SCHOOL COMMITMENT

#### School Support of Partners

- Provide projects for display in place of business
- Invite partner to serve on advisory committees
- Invite partners to participate in school career day
- Share school and student successes with partners where partner has been involved
- Recognize partner involvement on school web page, newsletter, marquee and/or publications
- Provide partner with inside look at the school via tours or explanation of curriculum
- Work collaboratively with partner on community service projects
- Provide partner with a copy of the SAA Newsletter

#### Other

- \_\_\_\_\_
- \_\_\_\_\_

Business Representative Signature

Date

Business Partner Coordinator Signature

Date

**BUSINESS PARTNER COORDINATOR:**  
Kelly Marsh: kmarsh@sarasotaacademyofthearts.com



## PARTNERSHIP INFORMATION

SARASOTA ACADEMY OF THE ARTS  
4466 Garrison Street, Sarasota FL 34232  
Phone: 941.377-2278 FAX: 941-404-4492

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### EDUCATION

#### WHO ARE WE?

SAA is a Performing & Visual Arts Sarasota County Public Charter School serving Kindergarten through 8th grade. We provide a small community atmosphere with an emphasis on strong academics.

### VISUAL ARTS



#### WHY DO WE NEED BUSINESS PARTNERS?

We take pride in the education we offer our students, and are excited to provide many special programs on a daily basis such as Spanish, Art and Computer Technology. Our teachers have many new and exciting ways to teach our children, but many of these instructional needs cannot be funded by our PTO. That's where the business partnership comes in. We would love for you to help us by becoming one of our business partners. We need resources to bring additional opportunities into the classroom and into our special programs. **PLEASE CHECK OUT OUR "Wish List":**  
<http://teamupscs.org/WishList/SchoolsWishLists.aspx>



### MUSIC

#### HOW DO I BECOME A BUSINESS PARTNER?

That's the easy part! Just contact Sarasota Academy of the Arts and ask for our Business Partner Coordinator. You can leave a message or drop off one of your business cards at the front office. We will be sure to promptly return your call, answer any questions you might have, and ask you to complete a Business Partnership Agreement.

### PERFORMING ARTS



#### HOW DOES A BUSINESS KNOW WHAT TO CONTRIBUTE?

Our school sometimes has a specific need, or a general one. We may need your assistance with school fundraisers, student & staff recognition, field trips, etc. Once we sign a Business Partnership Agreement with your business, you will be matched to a specific need.

### TECHNOLOGY



#### BUSINESS PARTNER RECOGNITION

Our families, teachers, and staff will be encouraged to support our Business Partners by patronizing your place of business, and in addition, our Business Partners will be listed on the Sarasota Academy of the Arts website, and in our newsletters.

### COMMUNITY SERVICE



#### LEVELS OF PARTNERSHIPS

We can offer various levels of sponsorship depending on the level of commitment you would like to provide to Sarasota Academy of the Arts. We are certain there are many mutually beneficial opportunities to participate in such as "Friends of SAA," Bronze, Silver, Gold and Platinum partnerships, and various event partnerships. See Business Partnership Agreement or more details.

**BUSINESS PARTNER COORDINATOR:**  
Kelly Marsh: [kmarsh@sarasotaacademyofthearts.com](mailto:kmarsh@sarasotaacademyofthearts.com)