

## 8-56 Comprehensive Profit Plan (90 minutes)

### 1. Sales Budget

#### Spring Manufacturing Company Sales Budget 2007

	<u>C12</u>	<u>D57</u>	<u>Total</u>
Sales (in units)	12,000	9,000	21,000
x Selling Price Per Unit	<u>\$150</u>	<u>\$220</u>	
Total Sales Revenue	<u><b>\$1,800,000</b></u>	<u><b>\$1,980,000</b></u>	<u><b>\$3,780,000</b></u>

### 2. Production Budget

#### Spring Manufacturing Company Production Budget 2007

	<u>C12</u>	<u>D57</u>
Budgeted Sales (in units)	12,000	9,000
+ Desired finished goods ending inventory	<u>300</u>	<u>200</u>
Total units needed	12,300	9,200
- Beginning finished goods inventory	<u>400</u>	<u>150</u>
Budgeted Production (in units)	<u><b>11,900</b></u>	<u><b>9,050</b></u>

## 8-56 (Continued-1)

3. Direct Materials Purchases Budget

**Spring Manufacturing Company**  
**Direct Materials Purchases Budget (units and dollars)**  
**2007**

	<u>C12</u>	<u>D57</u>	<u>Total</u>
<u>Raw Material (RM) 1:</u>			
Budgeted Production	11,900	9,050	
Pounds per Unit	<u>x 10</u>	<u>x 8</u>	
RM 1 needed for production	<u>119,000</u>	<u>72,400</u>	191,400
Plus: Desired Ending Inventory (lbs.)			<u>4,000</u>
Total RM 1 needed (lbs.)			195,400
Less: Beginning inventory (lbs.)			<u>3,000</u>
Required purchases of RM 1 (lbs.)			<b>192,400</b>
Cost per pound			<u>\$2.00</u>
Budgeted purchases, RM 1			<b><u>\$384,800</u></b>
 <u>Raw Material (RM) 2:</u>			
Budgeted Production	11,900	9,050	
Pounds per Unit	<u>x 0</u>	<u>x 4</u>	
RM 2 needed for production	<u>0</u>	<u>36,200</u>	36,200
Plus: Desired Ending Inventory (lbs.)			<u>1,000</u>
Total RM 2 needed (lbs.)			37,200
Less: Beginning inventory (lbs.)			<u>1,500</u>
Required purchases of RM 2 (lbs.)			<b>35,700</b>
Cost per pound			<u>\$2.50</u>
Budgeted purchases, RM 2			<b><u>\$89,250</u></b>
 <u>Raw Material 3:</u>			
Budgeted Production	11,900	9,050	
Pounds per Unit	<u>x 2</u>	<u>x 1</u>	
RM 3 needed for production	<u>23,800</u>	<u>9,050</u>	32,850
Plus: Desired Ending Inventory (lbs.)			<u>1,500</u>
Total RM 3 needed (lbs.)			34,350
Less: Beginning inventory (lbs.)			<u>1,000</u>
Required purchases of RM 3 (lbs.)			<b>33,350</b>
Cost per pound			<u>\$0.50</u>
Budgeted purchases, RM 3			<b><u>\$16,675</u></b>

8-56 (Continued-2)

4. Direct Manufacturing Labor Budget

**Spring Manufacturing Company  
Direct Labor Budget  
2007**

	<u>C12</u>	<u>D57</u>	<u>Total</u>
Budgeted production	11,900	9,050	
Direct labor hours per unit	<u>x 2</u>	<u>x 3</u>	
Total direct labor hours needed	<u>23,800</u>	<u>27,150</u>	50,950
Hourly wage rate			<u>\$25.00</u>
Budgeted direct labor costs			<b><u>\$1,273,750</u></b>

5. Factory Overhead Budget

**Spring Manufacturing Company  
Factory Overhead Budget  
2007**

Variable Factory Overhead:

Indirect materials	\$10,000	
Miscellaneous supplies and tools	5,000	
Indirect labor	40,000	
Payroll taxes and fringe benefits	250,000	
Maintenance costs	10,080	
Heat, light, and power	<u>11,000</u>	\$326,080

Fixed Factory Overhead:

Supervision	\$120,000	
Maintenance costs	20,000	
Heat, light, and power	<u>43,420</u>	
Total Cash Fixed Factory Overhead	\$183,420	
Depreciation	<u>71,330</u>	\$254,750
Total Budgeted Factory Overhead		<b><u>\$580,830</u></b>

8-56 (Continued-3)

6. Budgeted Cost of Goods Sold

**Spring Manufacturing Company  
Ending Finished Goods Inventory and Budgeted CGS  
2007**

	<u>C12</u>	<u>D57</u>	<u>Total</u>
Sales volume	12,000	9,000	21,000
Cost per unit (Schedule 1 and 2)	<u>\$93.80</u>	<u>\$135.70</u>	
Cost of goods sold	<u>\$1,125,600</u>	<u>\$1,221,300</u>	<u>\$2,346,900</u>
Finished goods ending inventory	300	200	
Cost per unit (Schedule 1 and 2)	<u>\$93.80</u>	<u>\$135.70</u>	
Budgeted ending inventories	<u>\$28,140</u>	<u>\$27,140</u>	<u>\$55,280</u>

Schedule 1: Cost per Unit--Product C12:

<u>Cost Element</u>	<u>Inputs</u>		<u>Cost Per Unit</u>
	<u>Unit Input Cost</u>	<u>Quantity</u>	
RM-1	\$2.00	10	\$20.00
RM-3	\$0.50	2	\$1.00
Direct labor	\$25.00	2	\$50.00
Variable factory OH (\$326,080/50,950)	\$6.40	2	\$12.80
Fixed factory OH (\$254,750/50,950)	\$5.00	2	\$10.00
Manufacturing cost per unit			<u>\$93.80</u>

Schedule 2: Cost per Unit--Product D57:

<u>Cost Element</u>	<u>Inputs</u>		<u>Cost Per Unit</u>
	<u>Unit Input Cost</u>	<u>Quantity</u>	
RM-1	\$2.00	8	\$16.00
RM-2	\$2.50	4	\$10.00
RM-3	\$0.50	1	\$0.50
Direct labor	\$25.00	3	\$75.00
Variable factory OH (\$326,080/50,950)	\$6.40	3	\$19.20
Fixed factory OH (\$254,750/50,950)	\$5.00	3	\$15.00
Manufacturing cost per unit			<u>\$135.70</u>

8-56 (Continued-4)

7. Budgeted selling and administrative expenses:

**Spring Manufacturing Company  
Selling and Administrative Expense Budget  
2007**

Selling Expenses:			
Advertising	\$60,000		
Sales salaries	200,000		
Travel and entertainment	60,000		
Depreciation	<u>5,000</u>	\$325,000	
Administrative expenses:			
Offices salaries	\$60,000		
Executive salaries	250,000		
Supplies	4,000		
Depreciation	<u>6,000</u>	<u>\$320,000</u>	
Total selling and administrative expenses			<u><b>\$645,000</b></u>

8. Budgeted Income Statement:

**Spring Manufacturing Company  
Budget Income Statement  
For the Year 2007**

	<u>C12</u>	<u>D57</u>	<u>Total</u>
Sales (part 1)	\$1,800,000	\$1,980,000	\$3,780,000
Cost of goods sold (part 6)	<u>1,125,600</u>	<u>1,221,300</u>	<u>2,346,900</u>
Gross profit	\$674,400	\$758,700	\$1,433,100
Selling and administrative expenses (part 7)			<u>\$645,000</u>
Pre-tax operating income			\$788,100
Income taxes (@40%)			<u>\$315,240</u>
After-tax operating income			<u><b>\$472,860</b></u>

### 8-66 Cash Budget (45-50 minutes)

	Quarters				
	I	II	III	IV	Year
Cash balance, beginning	\$30,000	<b>\$38,000</b>	<b>\$30,520</b>	<b>\$30,770</b>	<b>\$30,000</b>
Plus: Cash receipts:					
Collections from customers	425,000	<b>437,000</b>	<b>479,480</b>	460,000	<b>1,801,480</b>
Equipment disposal	<u>0</u>	<u>0</u>	<u>0</u>	<b>5,000</b>	<b>5,000</b>
Total cash available = (A)	<b><u>\$455,000</u></b>	<b><u>\$475,000</u></b>	<b><u>\$510,000</u></b>	<b><u>\$495,770</u></b>	<b><u>\$1,836,480</u></b>
Cash disbursements:					
Raw material purchases	\$200,000	\$220,000	<b>\$250,000</b>	\$270,000	\$940,000
Payroll	<b>117,000</b>	120,000	115,000	<b>122,000</b>	474,000
S, G, & A expenses	60,000	62,000	58,000	64,000	<b>244,000</b>
Equipment purchase	<b>20,000</b>	<b>30,000</b>	<b>30,000</b>	0	<b>80,000</b>
Bond interest (@9%)	0	<b>11,250</b>	0	<b>11,250</b>	<b>22,500</b>
Bond sinking fund payment	0	<b>20,000</b>	0	0	<b>20,000</b>
Income taxes	<u>20,000</u>	<u>21,000</u>	<u>25,000</u>	<u>18,000</u>	<b><u>84,000</u></b>
Total cash disbursements, prior to financing = (B)	<b><u>\$417,000</u></b>	<b><u>\$484,250</u></b>	<b><u>\$478,000</u></b>	<b><u>\$485,250</u></b>	<b><u>\$1,864,500</u></b>
Plus: Minimum cash balance	<b><u>\$30,000</u></b>	<b><u>\$30,000</u></b>	<b><u>\$30,000</u></b>	<b><u>\$30,000</u></b>	<b><u>\$30,000</u></b>
Total cash needed = (C)	<b><u>\$447,000</u></b>	<b><u>\$514,250</u></b>	<b><u>\$508,000</u></b>	<b><u>\$515,250</u></b>	<b><u>\$1,894,500</u></b>
Excess cash (cash deficiency), prior to financing (D) = (A) - (C)	<b><u>\$8,000</u></b>	<b><u>(\$39,250)</u></b>	<b><u>\$2,000</u></b>	<b><u>(\$19,480)</u></b>	<b><u>(\$58,020)</u></b>
Financing:					
Short-term borrowing	\$0	<b>\$41,000</b>	\$0	<b>\$22,000</b>	<b>\$63,000</b>
Repayment (principal)	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Interest (@12%)	<b>\$0</b>	<b>(\$1,230)</b>	<b>(\$1,230)</b>	<b>(\$1,890)</b>	<b>(\$4,350)</b>
Total Effects of Financing = (E)	<b><u>\$0</u></b>	<b><u>\$39,770</u></b>	<b><u>(\$1,230)</u></b>	<b><u>\$20,110</u></b>	<b><u>\$58,650</u></b>
Ending cash balance = (A) - (B) + (E)	<b><u>\$38,000</u></b>	<b><u>\$30,520</u></b>	<b><u>\$30,770</u></b>	<b><u>\$30,630</u></b>	<b><u>\$30,630</u></b>