



REFERRAL FEE AGREEMENT

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER: PUT NAME HERE OF THE BROKERAGE (Brokerage firm name)

REFERRING AGENT (if any): AGENT's NAME (Associate-Licensee)

Address Phone Fax E-mail

RECIPIENT BROKER: WHO IS RECEIVING THE REFERRAL? Goes here. (Brokerage firm name)

RECIPIENT AGENT (if any): (Associate-Licensee)

Address Phone Fax E-mail

PRINCIPAL: CLIENT's NAME (Client or Customer name)

Address Fill this out as complete as possible. The more information, the better.

Phone Fax E-mail

AGREEMENT:

In consideration for receipt of the referral of Principal from Referring Broker, Recipient Broker agrees to pay Referring Broker as follows: 25.000 % of the total gross compensation earned by Recipient Broker (based upon the Principal's side of the transaction), OR \$ , payable (through escrow, if used in Principal's transaction) upon recordation of deed or other evidence of transfer, if within 12 months (or X Date longer than 12 months goes here. ) from the date of this Agreement, Principal:

- X Buys
X Sells
X Leases
Other Please be specific or as general as you like. Buy/Sell/Lease...etc.

Other terms: ANY other terms that you need to specify, goes here.

Date:

Date:

REFERRING BROKER:

BROKERAGE NAME (Brokerage firm name)

RECIPIENT BROKER:

BROKERAGE NAME (Brokerage firm name)

By Its Broker Office Manager (check one) TEAM LEADER TO SIGN via DocuSIGN (Print Name)

By Its Broker Office Manager (check one) (Print Name)

Referring Broker Tax ID # ASK MCA OR ASST MCA FOR THIS

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

THIS FORM HAS BEEN APPROVED BY THE CALIFORNIA ASSOCIATION OF REALTORS® (C.A.R.). NO REPRESENTATION IS MADE AS TO THE LEGAL VALIDITY OR ADEQUACY OF ANY PROVISION IN ANY SPECIFIC TRANSACTION. A REAL ESTATE BROKER IS THE PERSON QUALIFIED TO ADVISE ON REAL ESTATE TRANSACTIONS. IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN APPROPRIATE PROFESSIONAL.

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