

## ANNOTATED BOOK BIBLIOGRAPHY

*(NOTE: Books have been alphabetized by title for ease of location and reference.)*

### **Leadership and Self-Deception: Getting Out of the Box**

Author: The Arbinger Institute

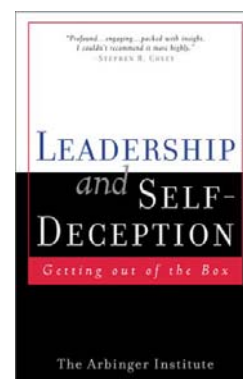
Year: 2002 (Paperback Ed.)

Publisher: San Francisco: Berrett-Koehler

ISBN #: 1-57675-174-0 (pbk.)

Pages: 168

Leadership and Self-Deception is about how most personal and organizational problems and misunderstandings are the result of what the authors refer to as "self-deception." The book is told as a story and reveals how understanding "self-deception" can lead us to much more productive personal and organizational relationships and growth. If you are looking for a book that focuses on how to move a culture from transactional leadership interactions to creating a more transformational environment, both personally and organizationally, this is a "must have" book for your leadership library and probably one you will want to share with your colleagues, community groups, and even family.



*(Submitted by Dave Gatewood)*

### **Leading Geeks—How to Manage and Lead People Who Deliver Technology**

Author: Paul Glen

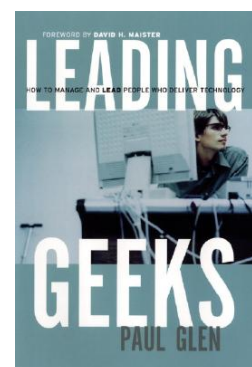
Year: 2003 (Hardcover Ed.)

Publisher: San Francisco: Jossey-Bass

ISBN #: 0-7879-6148-5

Pages: 253

"Leading Geeks challenges the conventional wisdom that leadership methods are universal and gives executives and managers the understanding they need to manage and lead the technologists on whom they have become so dependent." This book presents an interesting perspective on managing this unique breed of knowledge workers.



*(Submitted by Philip Bierdz)*

## **Now, Discover Your Strengths**

Author: Marcus Buckingham & Donald O. Clifton, Ph. D.

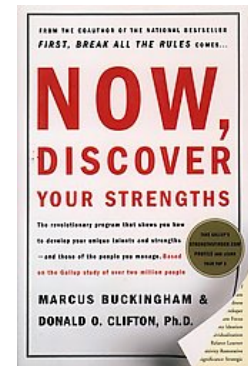
Year: 2001 (Hardcover Ed.)

Publisher: New York: The Free Press

ISBN #: 0-7432-0114-0

Pages: 260

Focus is on identifying your talents, build them into strengths, and improve performance. Using a web-based interview you can access their StrengthsFinder™ Profile and identify your signature “themes.” The idea is to become more aware of your strengths that you lead with and leverage them for results at the personal level, the professional level and the organizational level. The same steps can be used to assess individuals that you supervise.



*(Submitted by Philip Bierz)*