

# PROCUREMENT PLAN

## Basic Data

<b>Project Name: Education for Knowledge Society Project</b>	
<b>Country: Sri Lanka</b>	<b>Executing Agency: Ministry of Education (MOE)</b>
<b>Loan (Grant) Amount: \$70 million / \$15 million</b>	<b>Loan (Grant) Number: L2371-SRI/G0091-SRI</b>
<b>Date of First Procurement Plan: 18 October 2007</b>	<b>Date of this Procurement Plan: 14 August 2013</b>

### A. Process Thresholds, Review and 18-Month Procurement Plan

#### 1. Project Procurement Thresholds

1. Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works	
Method	Threshold
International Competitive Bidding for Goods	\$ 500,000
National Competitive Bidding (NCB) for Works	Below \$ 1,000,000
National Competitive Bidding for Goods	Below the limit stated for ICB, Goods
Shopping for Works	Below \$100,000
Shopping for Goods	Below \$100,000
Direct Purchase	Less than \$10,000

#### 2. ADB Prior or Post Review

2. Except as ADB may otherwise agree, the following prior or post review requirements apply to the various procurement and consultant recruitment methods used for the project.

Procurement Method	Prior or Post	Comments
<b>Procurement of Goods and Works</b>		
ICB Goods	Prior	
NCB Works	Prior	
NCB Goods	Prior	
Shopping for Works	Post	
Shopping for Goods	Post	
<b>Recruitment of Consulting Firms</b>		
Quality- and Cost-Based Selection (QCBS)	Prior	
<b>Recruitment of Individual Consultants</b>		
Individual Consultants (ICS)	Prior	

#### 3. Goods and Works Contracts Estimated to Cost More Than \$1 Million

3. The following table lists goods and works contracts for which procurement activity is either ongoing or expected to commence within the next 18 months.

General Description	Contract Value	Procurement Method	Prequalification of Bidders (y/n)	Advertisement Date (quarter/year)	Domestic Preference Applicable	Comments
none						

#### 4. Consulting Services Contracts Estimated to Cost More Than \$100,000

4. The following table lists consulting services contracts for which procurement activity is either ongoing or expected to commence within the next 18 months.

General Description	Contract Value	Recruitment Method	Advertisement Date (quarter/year)	International or National Assignment	Comments
none					

#### 5. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000

5. The following table groups smaller-value goods, works and consulting services contracts for which procurement activity is either ongoing or expected to commence within the next 18 months.

General Description	Value of Contracts (cumulative)	Number of Contracts	Advertisement Date (quarter/year)	Procurement/ Recruitment Method	Comments
<b>Civil works</b>					
SLIATE Refurbishing	\$450,000	6	3rd quarter 2013	NCB	advertised
<b>Furniture &amp; Equipment</b>					
Soft & Hard Technology Equipment for A/L labs	\$430,000	1	3rd quarter 2013	NCB	advertised
Educational Software	\$1,000,000	3	3rd quarter 2013	NCB	advertised

#### B. Indicative List of Packages Required Under the Project

6. The following table provides an indicative list of all procurement (goods, works and consulting services) over the life of the project.

Item	Total Units	Contract Packages	Amount per Package	Total Amount (in \$)	Mode	Prior Review	Advertisement Date	Comments
<b>Civil works</b>				<b>28,070,000</b>				
Refurbish / Construct (upgraded schools)	350	350	65,000	22,750,000	NCB	No	Semiannual	Awarded
CEIEE Refurbishing	1	1	150,000	150,000	NCB	No	Jan 2009	Awarded & completed
SLIATE Refurbishing	12	12	50,000	600,000	NCB	No	As needed	
Refurbish T-2 schools for ICT	2,125	2,125	2,000	4,250,000	DP	No	Semiannual	Awarded
MOE MIS Operating Centre and Cabling	1	2	150,000	300,000	NCB	No	June 2011	Awarded & completed
Refurbish PMO and Career Guidance Offices	2	2	10,000	20,000	NCB	No	June 2008	Awarded & completed
<b>Furniture</b>				<b>4,995,000</b>				
Desks / Chairs (2,408 schools, institutions)								
Computer Desks	14,000	6	130,000	780,000	NCB	No	Annual	Awarded
Chairs	25,000	6	140,000	840,000	NCB	No	Annual	Awarded
Storage Cabinets / Bookshelves (2,408 schools, institutions)	6,000	6	80,000	480,000	NCB	No	Annual	Awarded
Office Furnishing PMO, CELT	6	4	30,000	120,000	NCB	No	Sept. 2008	Awarded
Class, Laboratory, Workshop Furniture (upgraded schools)	150	6	375,000	2,250,000	NCB	Yes	Annual	Awarded

Class, Laboratory, Workshop Furniture (SLIATE)	12	2	240,000	480,000	NCB	No	As needed	
Class, Laboratory, Workshop Furniture (NIE)	10	2	22,500	45,000	NCB	No	Jan 2009	Awarded
<b>Equipment</b>				<b>23,200,000</b>				
ICT Equipment / Accessories								
Computers (including UPS)	14,000	6	3,400,000	20,400,000	ICB	Yes	Semiannual	Awarded
Printers / Scanners	3,000	6	50,000	300,000	ICB	Yes	Semiannual	Awarded
ICT Routers, Switches & Cabinets	275	5	40,000	200,000	ICB	Yes	Semiannual	Awarded
Digital Projector	275	2	400,000	800,000	NCB	No	Semiannual	Awarded
Eng./Agric Technical Equipment (SLIATE)	5	5	200,000	1,000,000	NCB	Yes	Annual	Awarded
Technical Subject Tools and Equipment (NIE)	8	3	100,000	300,000	NCB	Yes	Sept 2009	Awarded
Vehicles	6	2	100,000	200,000	NCB	Yes	Sept 2008 / 09	Awarded
<b>Instructional materials</b>				<b>4,190,000</b>				
Reference and text books (Isuru schools)	25,000	5	50,000	250,000	NCB	No	Annual	Awarded
Reference and text books (SLIATE, CELD)	10,000	2	50,000	100,000	NCB	No	Sept 2008 / 09	
Course modules (Math, Science, Technology, ICT)	50,000	6	60,000	360,000	NCB	No	Annual	
Software (commercial packages)	30	6	60,000	360,000	NCB	No	Annual	Awarded
Software (Custom developed) MOE Integrated MIS	1	3	500,000	1,500,000	NCB	Yes	Dec 2009	Advertised
Software (Custom developed) NETS MIS	1	1	60,000	60,000	NCB	No	Dec 2009	Awarded
Software (Custom developed) SLIATE MIS	1	1	60,000	60,000	NCB	No	Dec 2009	
Lab and workshop materials (Isuru schools)	30	6	60,000	360,000	NCB	No	Annual	Awarded
Career guidance materials	10	6	50,000	300,000	NCB	No	Annual	Awarded
Social Marketing materials	30	6	50,000	300,000	NCB	No	Jun 2009 / 10	Awarded
TOT training manuals	4,000	6	30,000	180,000	NCB	No	Oct 2008	Awarded
Teacher training manuals	12,000	6	60,000	360,000	NCB	No	Dec 2008	Awarded
<b>Consultancy</b>				<b>2,417,000</b>				
SLIATE 48 domestic, 25 international	73	1	581,000	581,000	ICB	Yes	Jan 2008	Awarded & completed
NIE/NETS 186 domestic, 28 international	214	1	1,287,000	1,287,000	ICB	Yes	Jan 2008	Awarded & completed
PMO individual select, 48 domestic, 6 international	54			261,000	Individual	Yes	As needed	Awarded & completed
MIS individual expert 24 domestic, 10 international	34			288,000	Individual	Yes	Jan 2008	Awarded & completed
<b>Summary total consultancy Domestic</b>	<b>306</b>							
<b>Summary total consultancy International</b>	<b>69</b>							
<b>HIV / AIDS Grant</b>				<b>1,360,018</b>				
Civil works refurbishing (92 TCs and MOE)	93	93	3,226	300,018	NCB	No	Semiannual	Awarded & completed
Furnishings (92 TCs, NIE, MOE)	94	1	100,000	100,000	NCB	No	Semiannual	Awarded & completed
Equipment (92 TCs, NIE, MOE)	94	1	725,000	725,000	NCB	No	Semiannual	Awarded &

Vehicle	1	1	40,000	40,000	NCB	No	June 2008	completed Awarded & completed
Learning materials	5	12	6,250	75,000	DP	No	Annual	Awarded & completed
Web site, SMS, and information campaigns	4	12	10,000	120,000	DP	No	Annual	Awarded & completed
<b>Consultancy</b>				<b>462,000</b>				
Local	54	1	162,000	162,000	Individual	Yes	Jan 2008	Awarded & completed
International	15	1	300,000	300,000	Individual	Yes	Jan 2008	Awarded & completed

CEEEEd=Center of Excellence for English Education, CELD=Center for Education Leadership Development, ICT=information and communication technology, MOE=Ministry of Education, MIS=management information system, NETS=National Education Testing Services, NIE=National Institute of Education, PMO=project management office, SLIATE=Sri Lanka Institute of Advanced Technological Education, SMS=short messaging system, TC=Teacher Center, TOT=training of trainers, UPS=uninterruptible power supply.

Source: Asian Development Bank

## C. National Competitive Bidding

### 1. General

7. National competitive bidding shall conform to the provisions for "National Competitive Bidding" as prescribed in the *Procurement Guidelines 2006 for Goods and Works* issued in January 2006 by the National Procurement Agency, and the specific procedures prescribed by the *Procurement Manual* issued on March 2006, with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the ADB Procurement Guidelines.

### 2. Registration

- (i) Bidding shall not be restricted to pre-registered firms under the national registration system of the Institute for Construction, Training and Development (ICTAD), and such registration shall not be a condition for the submission of bids in the bidding process.
- (ii) Where registration is required prior to award of contract, bidders: (i) shall be allowed a reasonable time to complete the ICTAD registration process; and (ii) shall not be denied registration for reasons unrelated to their capability and resources to successfully perform the contract, which shall be verified through post-qualification.
- (iii) National sanction lists or blacklists may be applied only with prior approval of ADB.

### 3. Prequalification

8. Post qualification shall be used unless prequalification is explicitly provided for in the loan agreement/procurement plan. When used for large or complex works contracts, *i.e.* turnkey, design and build, or management contracts; or custom-designed equipment, industrial plants, and specialized services, prequalification evaluation shall not include the evaluation of equipment and personnel. This assessment shall be undertaken at the bid evaluation stage. Irrespective of the procedure applied (whether prequalification or postqualification), no

domestic or foreign contractor shall be precluded from participation.

#### **4. Advertising**

9. Bidding of NCB contracts estimated at \$500,000 or more for goods and related services or \$1,000,000 or more for civil works shall be advertised on ADB's website via the posting of the Procurement Plan.

#### **5. Bidding Documents**

10. Procuring entities shall use standard bidding documents acceptable to ADB for the Procurement of Goods, Works and Consulting Services, based ideally on the standard bidding documents issued by ADB.

#### **6. Packaging**

11. Slicing or splitting of contracts within a package shall not be used to change the contract sizes and their corresponding methods of procurement as approved in the Procurement Plan.

#### **7. Bid Security**

12. Where required, bid security shall be in the form of a bank guarantee from a reputable bank.

#### **8. Preferences**

- (i) No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.
- (ii) Foreign suppliers and contractors from ADB member countries shall be allowed to bid, without registration, licensing, and other government authorizations, leaving compliance with these requirements for after award and before signing of contract.

#### **9. Procurement of Works**

- (i) Specifications for works may be based on specifications recommended by ICTAD to the extent possible, but ICTAD approval shall not be required for adoption of specifications in a particular procurement activity.
- (ii) The determination of the financial capacity of a bidder for award of the contract in postqualification evaluation shall take into account current contract commitments and shall not be confined, for domestic bidders, to the ICTAD registration.

#### **10. Bid Rejection for Unrealistic Rates**

13. Bids shall not be subjected to a test for unrealistic rates. No lowest evaluated and substantially responsive bid shall be rejected on the basis of comparison to rates, including but not limited to market, historical, or agency established rates, without prior approval of ADB.

**11. Rejection of All Bids and Rebidding**

14. Bids shall not be rejected and new bids solicited without the ADB's prior concurrence.

**12. Price Negotiations**

15. Price negotiation shall be allowed only where the price offered by the lowest evaluated and substantially responsive bidder substantially exceeds costs estimates. Approval of ADB is required prior to any negotiation of prices.

**13. Participation by Government-Owned Enterprises**

16. Government-owned enterprises in the Democratic Socialist Republic of Sri Lanka shall be eligible to participate only if they can establish that they are legally and financially autonomous, operate under commercial law, and are not a dependent agency of the procuring entity, or the Project Executing Agency or Implementing Agency.

**14. Member Country Restrictions**

17. Bidders must be nationals of member countries of ADB, and offered goods, works and services must be produced in and supplied from member countries of ADB.