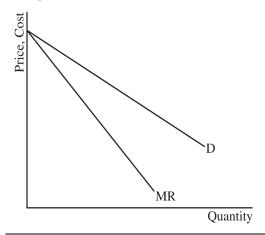
## AP Microeconomics

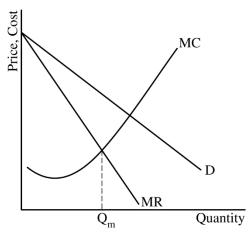
## Scoring Guidelines Set 2

Question 1: Long 10 points

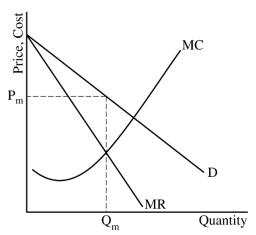
(a) Draw a correctly labeled graph for NCHart showing downward-sloping demand (D) and marginal revenue (MR) curves with the marginal revenue curve below the demand curve.



For the second point, the graph must show the marginal cost (MC) curve and the profitmaximizing quantity, labeled  $Q_m$ , where MR=MC.



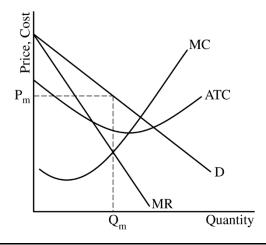
For the third point, the graph must show the profit-maximizing price, labeled  $P_m$ , above  $Q_m$  from the demand curve.



1 point

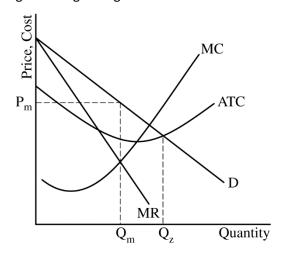
For the fourth point, the graph must show the ATC below the demand curve at  $Q_m$  with the MC curve rising and intersecting the ATC curve at its minimum.

1 point



Total for part (a) 4 points

- (b) State that demand is elastic and explain that MR is positive at Q<sub>m</sub> or that Q<sub>m</sub> is less than the quantity at which marginal revenue equals zero.
- (c) (i) On your graph from part (a), show the quantity that is consistent with the goal of NCHart generating enough revenue to cover its total costs labeled as Q<sub>Z</sub>.



(ii) State there is a deadweight loss at  $Q_z$  and explain that P (or D)<MC, as shown.

1 point

Note: Deadweight loss will exist at  $Q_z$  if the demand is drawn such that the quantity at which D=ATC is less than the quantity at which D=MC, because P (or D)>MC.

Note: Deadweight loss will NOT exist at  $Q_z$  if the demand is drawn such that the quantity at which D=ATC is equal to the quantity at which D=MC, because P (or D)=MC.

Total for part (c) 2 points

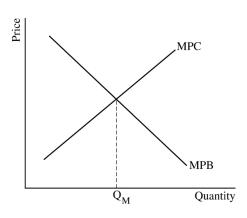
(d) (i)	State that no, TXDrug does not have a dominant strategy, and explain that if NCHart	1 point
	chooses $Q_m$ , then TXDrug's best response is to Enter because \$1 > \$0, but if NCHart	
	chooses $Q_Z$ , then TXDrug's best response is to Stay Out because $0 > -1$ .	
(ii)	State that the best response for NCHart is to produce Q <sub>m</sub> .	1 point
(iii)	Identify the Nash equilibrium as NCHart produces Q <sub>m</sub> and TXDrug chooses to Enter.	1 point
	Total for part (d)	3 points

Total for question 1 10 points

Question 2: Short 5 points

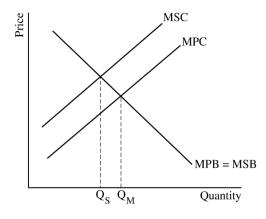
(a) Draw a correctly labeled graph with an upward-sloping supply curve labeled MPC, a downward-sloping demand curve labeled MPB, and the market equilibrium quantity labeled Q<sub>M</sub>.

1 point



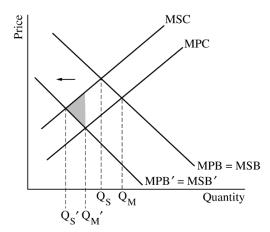
For the second point, the graph must include the MSC curve above the MPC curve at all output levels and must show the socially efficient quantity labeled  $Q_S$ .

1 point



Total for part (a) 2 points

(b) On your graph from part (a), show a leftward shift of the demand curve and shade completely the area of deadweight loss at the new market equilibrium.



(c) (i) State that the per-unit tax would be equal to the marginal external cost (MSC-MPC).

(ii) Explain that the lump-sum tax will not change the quantity produced because it does not affect the marginal cost.

Total for part (c) 2 points

Total for question 2 5 points

Question 3: Short		5 points
(a)	Calculate the total net benefit of placing three advertisements as \$2,200 and show your work:	1 point
	Total net benefit = \$3,000 - \$800 = \$2,200	
(b)	Calculate the marginal net benefit of the third advertisement as \$500 and show your work:	1 point
	Marginal net benefit = $(\$3,000 - \$2,200) - (\$800 - \$500) = \$800 - \$300 = \$500$	
(c)	Identify the optimal number of advertisements as 4 and explain that the marginal net benefit of the $4^{th}$ advertisement is positive ( $$600 - $500 = $100$ ), but the marginal net benefit of the $5^{th}$ advertisement is negative ( $$400 - $800 = -$400$ ).	1 point
(d)	Identify the optimal number of advertisements as 4.	1 point
(e)	State that AZY Foods is operating in a monopolistically competitive market structure.	1 point
	Total for question 3	5 points