

# Commercial Vehicle Quotation

---

## Header Section

**Dealer Name:** FleetPro Commercial Vehicles

**Address:** 456 Transport Lane, Cityville, USA

**Contact Details:** +1 123-456-7890

**Quotation Number:** CVQ2025007

**Date:** January 24, 2025

**Client Name:** Johnson Logistics

**Client Address:** 789 Freight Avenue, Cityville, USA

## Vehicle Details

**Vehicle Type:** Heavy-Duty Truck

**Make and Model:** Volvo FH16 750

**Year:** 2025

**Fuel Type:** Diesel

**Load Capacity:** 20,000 kg

**Engine Power:** 750 HP

**Purpose:** Long-haul transportation

## Price Breakdown

**Base Price:** \$120,000

**Optional Add-ons:**

- GPS Navigation System:** \$2,000
- Advanced Safety Package:** \$5,000

- **Hydraulic Lift for Loading:** \$8,000

**Additional Costs:**

- **Registration Fee:** \$1,500
- **Insurance (1 Year):** \$4,000
- **Delivery Fee:** \$1,200
- **Documentation Fee:** \$300

**Discounts Applied:**

- **Fleet Purchase Discount:** -\$10,000

**Taxes (8% on Base Price):** \$9,600

**Total Price:** \$141,600

**Terms and Conditions**

This quotation is valid for 30 days from the issue date. The purchase includes a 3-year or 300,000-mile warranty on the engine and drivetrain, along with a 1-year warranty on additional components. Delivery time is estimated at 4–8 weeks, depending on the client's location and order specifications.

The client is responsible for providing accurate specifications for custom features or modifications. Overloading the vehicle beyond the specified load capacity may void the warranty and incur penalties. Insurance coverage is provided under a comprehensive policy, and the client must comply with the terms for claim eligibility.

Payment terms include a 20% deposit at the time of order confirmation, with the remaining balance due before vehicle delivery. Any delays caused by regulatory approvals or external factors will be communicated promptly.

The dealer reserves the right to adjust the price based on market conditions or changes in regulatory fees.

## **Authorized Signatures**

**Dealer Representative Signature:** \_\_\_\_\_

**Client Signature:** \_\_\_\_\_

**Date of Agreement:** \_\_\_\_\_